







MEDIA KIT 2024

VALID FROM 26TH OCTOBER 2023

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2024 MEDIA KIT

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ABOUT CASH.





















Cash. is one of the best-known trade magazines for independent financial advisors in insurance, investment funds, real estate, tangible assets, financial sales, broker pools, law and taxes. Cash. offers the latest financial news and reports on trends such as digitization and sustainability/ESG and their effects on the financial services industry.

The core target group are financial intermediaries: insurance brokers, real estate agents, financial investment brokers, financial advisors, insurance agents and asset managers. The customer structure is balanced. That makes Cash. a cross-industry medium with a general interest character

Cash. is a **cross-media** magazine with various formats such as website in responsive web design, newsletters, monthly print edition & ePaper, videos - produced in our new, professional greenscreen studio, podcast, webinars and live events.

New content advertising formats such as the video format "Cash. im Talk" or the one-month "Content Box" as well as the "Unternehmen im Fokus" ("Company in Focus"), which runs for more than a year, expand our offering, as do the LinkedIn, XING and TikTok channels newly offered by Cash. With the extremely attention-grabbing new formats "Interstitial", "Sticky Footer" and "Parallax", you can hardly escape the attention of your target group.

The newsletters "Cash. 5vor5" and "Cash. OnVista" are in first place among independant financial advisors, brokers and distributors (with 73% and 70%, respectively, according to MRTK Media Analysis August 2021).

Once a year, Cash. presents the "Cash. Financial Advisors Award" at the Cash. Gala in Hamburg.



USER + PERFORMANCE VALUES

2024MEDIA KIT

TARGET GROUP



87%¹⁾/86%²⁾/73%³⁾
Insurance brokers
(according to § 34d GewO)



71%¹⁾/70%²⁾/82%³⁾
Intermediaries of financial assets
(according to § 34f GewO)



44%¹⁾/46%²⁾/55%³⁾
Intermediaries of Real Estate
(according to § 34i GewO)



26%¹⁾/28%²⁾/41%³⁾ **Real Estate Agents**(according to § 34c GewO)

1) Cash. Online 2) Cash. 5vor5-Newsletter 3) Cash. OnVista-Newsletter

PRODUCTS OF FINANCIAL ADVISORS



 $89\%^{1)}/88\%^{2)}/73\%^{3)}$

Insurances



73%¹⁾/73%²⁾/77%³⁾
Investment Funds



48%1)/45%2)/59%3)

Tangible Assets



 $45\%^{1)}/45\%^{2)}/59\%^{3)}$

Real Estates



25%¹⁾/29%²⁾/19%³⁾ **Tangible Assets**

Gold/Precious Metals



64%

Utilisation Cash. Online, Website

daily/several times a week



191)/82)/73)

Assets transferred in Mio. Euros pro FDL in investment funds

1) Cash. Online 2) Cash. 5vor5-Newsletter 3) Cash. OnVista-Newsletter

COVERAGE







245,232** **Page Impressions/month**



170,384** Visits/month



102,019*** **Users/month**



11,400 Subscribers Cash. 5vor5



13,000 Subscribers Cash. OnVista

STANDARD FORMATS





*These formats are displayed on desktop, tablet and mobile.

1 SUPER LEADERBOARD*

 Desktop
 Tablet
 Mobile

 1.280 x 90 px
 728 x 90 px
 300 x 75 px

75 Euros/CPM

2 SKYSCRAPER

160-300 x 600 px (desktop only)

70 Euros/CPM

1+2 WALLPAPER

 $1.280 \times 90 + 160 \times 600 px (desktop only)$

90 Euros/CPM

2+5 DOUBLE SITEBAR

160-300 x 600 px each (desktop only)

90 Euros/CPM

3 PROMOLINK* (300 characters + image)

1.280 x 720 px (desktop, tablet, mobile)

88 Euros/CPM

4 STICKY FOOTER

1120 x 140 pixel (Desktop exclusive)

99,- Euro/CPM

STANDARD FORMATS





All formats are displayed on desktop, tablet and mobile.

6 BILLBOARD

 Desktop
 Tablet
 Mobile

 1.250 x 180 px
 728 x 90 px
 300 x 75 px

93 Euros/CPM

7 MEDIUM RECTANGLE SIDEBAR TOP

300 x 250 px (desktop, tablet, mobile)

82 Euros/CPM

8 MEDIUM RECTANGLE CONTENT TOP

300 x 250 px (desktop, tablet, mobile)

77 Euros/CPM

9 MEDIUM RECTANGLE SIDEBAR LOW

300 x 250 px (desktop, tablet, mobile)

SPECIAL FORMATS



1 INTERSTITIAL (Desktop exclusive, 600 x 500 pixel)

Surprising and attention-grabbing!

The interstitial ad is placed over the website content for a short time and thus ensures maximum attention from the user.

139,- Euro/CPM

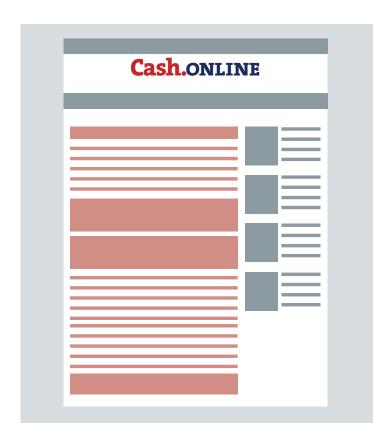


2 PARALLAX (desktop, tablet, mobile)

Content-related, informative advertising format that exposes the ad on a background layer as you scroll.

115,- Euro/CPM

CONTENT FORMATS



ADVERTORIAL

- Creation of an editorial article (advertorial) on a current topic in cooperation between client and Cash. Editorial content, such as an interview, FAQ on a subject, information on new regulations, etc.
- Publication of the advertorial for an unlimited run time on Cash. Online on the respective department pages
- Placement of attention-grabbing teasers / banners that link to the advertorial on the home page as well as on all department-, author- and article pages with at least 40,000 ad impressions – for a run time of one week
- One Placement of the teaser / banner in the Cash. 5vor5-Newsletter (11,400 subscribers) with a link to the advertorial
- One Placement of the teaser / banner in the Cash. OnVista-Newsletter (13,000 subscribers) with a link to the advertorial

Run of site on desktop, tablet and mobile via responsive web design

Package price: 2,190 Euros*

Additional booking options:

- Further run of sites in the newsletter for 300 Euros each
- Facebook post with 10.000 ad impressions for 500 Euros
- LinkedIn Post with 10.000 Ad Impressions for 900 Euros
- XING Post with 10.000 Ad Impressions for 900 Euros
- Other ranges on request

CONTENT FORMATS



STANDALONE-NEWSLETTER

- Editorial design of a client-specific newsletter
- Emailing to a list with a wide reach of Cash. newsletter subscribers
- Creation of the client-specific standalone newsletter in close coordination between the client and Cash. both in terms of content and appearance
- This enables direct client-specific addressing of the target group
- Integration of statistics, images, videos, links to the client's website, etc. optional

Standalone Cash. 5vor5-Newsletter (4,800 subscribers) **1,990 Euros*** Standalone Cash. OnVista-Newsletter (13,000 subscribers) **2,990 Euros***

CONTENT FORMATS

2024MEDIA KIT



CONTENT BOX

Development of a client subsite

- Placement of the Content Box in the sidebar on the homepage and on all department-, author- and article pages
- Link from the Content Box to a client subsite on Cash. Online
- Links from the client subsite to the client's website
- Choice of topics in the content box and on the subsite as requested by the client
- Content creation either by the client or by Cash. editorial department
- Publication of up to one exclusive client article daily

Promotion of the content box and traffic generation

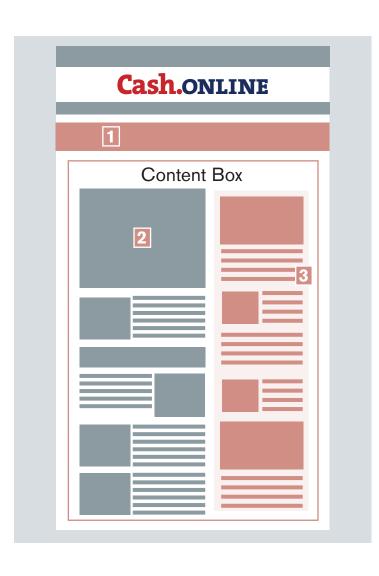
- Banner on Cash. Online linking to the landing page with 80,000 Al's guaranteed
- 12x Promolink (content format) in Cash. 5vor5-newsletter (11,400 subscribers)
- 6x Promolink in Cash. On Vista-newsletter (13,000 subscribers)
- Posts on all social media-channels of Cash.

Run time: 1 month

Package price: **16,900 Euros/month** (no further discounts / no commisions)

2024

CONTENT FORMATS



CONTENT BOX

- 1. Integration of individual ad
- **2.** Editorial articles by the Cash. editorial department on the client's main topic. Delivery of content by the client is welcomed, but not absolutely necessary
- **3.** Positioning of the client in the thematic environment with several link options, for example, to the client's website or to other URL's specified by the client

For service components of the content box, please see previous page 10

16,900 Euros/month

CONTENT FORMATS

2024

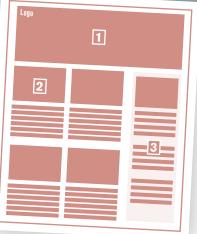


COMPANY IN FOCUS

Components:

- Prominent placement of a company portrait banner in the form of an eye-catching special format (similar to a billboard) on the homepage as well as on the department-, author- and article pages of Cash. Online
- Link from the banner to a "Company in Focus" subsite with a comprehensive company presentation
- Integration of content that is continuously provided by the client
- Links from the subsite to URL's defined by the client

Cash.online



Content of the subsite:

- 1. Header picture, upon request with the client's logo
- 2. Business focus of the client
- **3.** News from the client that can be delivered by the client on a daily basis

Run time: 1 year

Package prize: **24,900 Euros/year** (no further discounts / no commisions)

SPECIAL FORMATS

2024MEDIA KIT

CASH. FOOTBALL EUROPEAN CHAMPIONSHIP TIPPING GAME

We are promoting a branded European Cahmpionship tipping game on all digital channels of Cash. with your logo – the "Cash. Tipping Game sponsored by". Before each game round, users can bet on the correct game results and receive points for correctly predicted tips. The winners of the betting game receive a gift that you provide as a partner.

Components of the package:

- Leads: You will receive the participants' contact information and are authorized to contact them.
- Branding: You creatively and exceptionally showcase your company through gamification.

Our advertisement is made through:

- 2 standalone mailings in the 5vor5 newsletter (4,700 recipients)
- 2 standalone mailings in the Cash.OnVista newsletter (13.000 subscribers)
- 3 promo links in the Cash. 5vor5 newsletter (11,700 recipients)
- 3 promo links in the Cash. OnVista newsletter (13,000 recipients)
- 1 Promolink on www.cash-online.de (45,000 impressions per week)
- Promotion on all Cash. social media channels

Rang Name Ergebnis Differenz Tendenz Frage Gesamt

1 Markus Schumann 0 P. 0 P. 0 P. 0 P. 0 P.

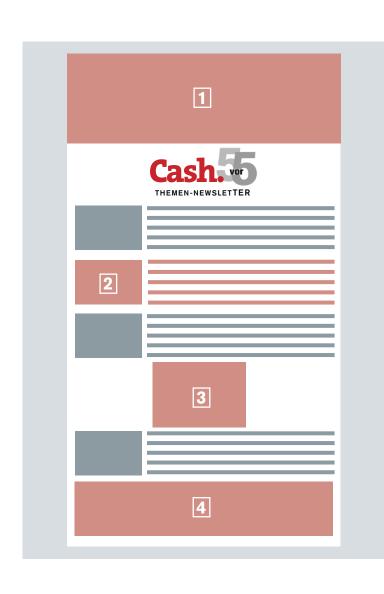
Gruppe A Gruppe B

10.06.2016 21:00 Frankreich 1 1 2:1 Schweiz 11.06.2016 18:00 Wales 1 2:2 7:7 Slowakel 11.06.2016 18:00 England 12:7 Russland 11.06.2016 18:00 England 12:7 Russland 12:06.2016 18:00 Polen 12:06.2016 18:00 Polen 12:06.2016 18:00 Deutschland 12:06.2016 21:00 Deutschland 12:06.2016 21:00 Deutschland 12:07 Deutschland 12:07 Deutschland 12:07 Deutschland 12:07 Deutschland 12:07 Deutschland 12:07 Deutschland 13:07 Deutschland 13:07 Deutschland 12:07 Deutschland 13:07 Deutschla

Package Price: €9,900 instead of the actual media value of €31,590 (not eligible for discounts and agency commissions)

NEWSLETTER CASH. 5VOR5

2024 MEDIA KIT



1 SUPERBANNER HEADER XL

600 x 300 px

1,090 Euros

2 PROMOLINK (300 characters + picture)

235 x 157 px

950 Euros

3 MEDIUM RECTANGLE

300 x 250 px

950 Euros

4 FULLSIZEBANNER

600 x 150 px

890 Euros

These formats are displayed on desktop, tablet and mobile.



CASH. 5VOR5 - MOST CLICKED THIS WEEK

Send-Out: Saturday 10 am

Same recipients as the newsletter Cash. 5vor5

1 Superbanner Header XL: 605 Euros

2 Promolink: 445 Euros

3 Medium Rectangle: 525 Euros

4 Fullsizebanner: 445 Euros

All prices only include one send-out.





SPECIAL TOPIC-NEWSLETTER CASH. 5VOR5



Position yourself in the monothematic environment of our special topic newsletter

Topic overview 2024

05.02.2024 Employer-funded pension

04.03.2024 Income protection

25.03.2024: Fund policies

22.04.2024: Company health insurance

27.05.2024: Cyber insurance

24.06.2024: Private property insurance

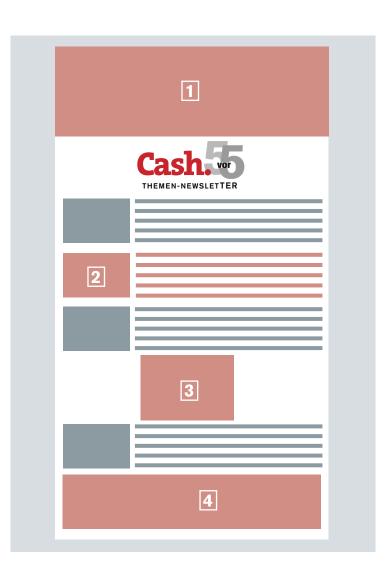
29.07.2024: Private health insurance **19.08.2024:** Hit list of broker pools

16.09.2024: Pet insurance

21.10.2024: Nursing care insurance

18:11.2024: Sustainable insurance

09.12.2024: Digitalization



1 SUPERBANNER HEADER XL

600 x 300 px

655 Euros

2 PROMOLINK

(300 characters + picture) 235 x 157 px

495 Euros

3 MEDIUM RECTANGLE

300 x 250 px

575 Euros

4 FULLSIZEBANNER

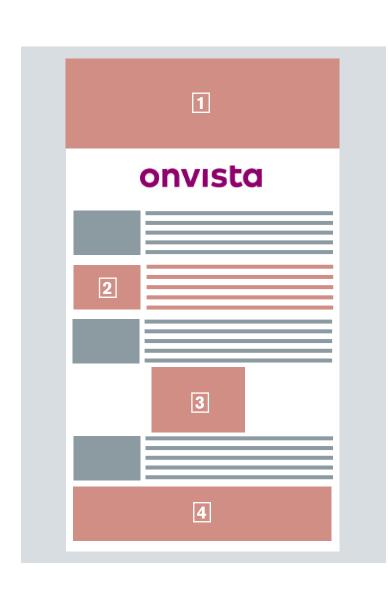
600 x 150 px

495 Euros

These formats are displayed on desktop, tablet and mobile.

NEWSLETTER CASH. ONVISTA

2024 MEDIA KIT



1 SUPERBANNER HEADER XL

600 x 300 px

1,290 Euros

2 PROMOLINK (300 characters + picture)

235 x 157 px

950 Euros

3 MEDIUM RECTANGLE

300 x 250 px

1,090 Euros

4 FULLSIZEBANNER

600 x 150 px

940 Euros

These formats are displayed on desktop, tablet and mobile.



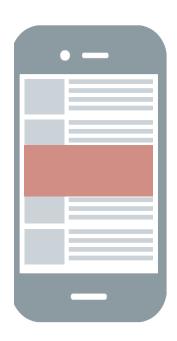


OVERVIEW: NEWSLETTER

Newsletter	Subscribers	Frequency	Time	Target group	Topics
Cash. 5vor5-newsletter	11,400	1x daily (monday-friday)	16.55 p.m.	Captive brokers 86% Interm. of financial assets 70% Interm. of Real Estate 46% Real Estate Agents 28%	Insurances, investment funds, Real Estate, tangible assets, financial assets, sales, digitaliza- tion, law
Cash. 5vor5 Special topic-newsletter topic overview on page 13	11,400	intermittent	9 a.m.	Captive brokers 86% Interm. of financial assets 70% Interm. of Real Estate 46% Real Estate Agents 28%	Insurances, investment funds, Real Estate, tangible assets, financial assets, sales, digitaliza- tion, law
Cash. 5vor5 – Most clicked this week	11,400	Saturday	10 a.m.	Captive brokers 86% Interm. of financial assets 70% Interm. of Real Estate 46% Real Estate Agents 28%	Insurances, investment funds, Real Estate, tangible assets, financial assets, sales, digitaliza- tion, law
Cash. OnVista-newsletter	13,000	Tuesday / Friday	18 p.m. / 9 a.m.	Interm. of financial assets 82% Captive brokers 73% Interm. of Real Estate 55% Real Estate Agents 41%	Insurances, investment funds, Real Estate, tangible assets, financial assets, sales, digitaliza- tion, law

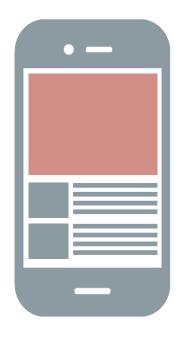
Basic formats	Frequency per week	Promolink (300 characters + picture 235 x 157 px)	Medium Rectangle 300 x 250 px	Fullsizebanner 600 x 150 px	Superbanner Header XL 600 x 300 px
Cash. 5vor5-newsletter Single send-out Cash. 5vor5 – Most clicked this week	3x 1x 1x	950 Euros 445 Euros 445 Euros	950 Euros 525 Euros 525 Euros	890 Euros 445 Euros 445 Euros	1090 Euros 605 Euros 605 Euros
Cash. 5vor5 Special topic-newsletter Euros		1x	495 Euros	575 Euros	495 Euros 655
Cash. OnVista-Newsletter	2x	950 Euros	1090 Euros	940 Euros	1,290 Euros

Special formats	Basic price	Coverage
Standalone Cash. 5vor5	1,990 Euros	4,800 Subscribers
Standalone Cash. OnVista	2,990 Euros	13,000 Subscribers



MOBILE AD 4:1 300 x 75 px

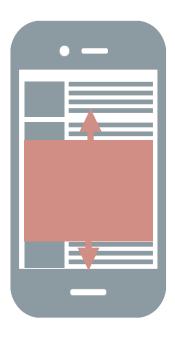
72 Euros/CPM



MOBILE PREMIUM

300 x 150 px

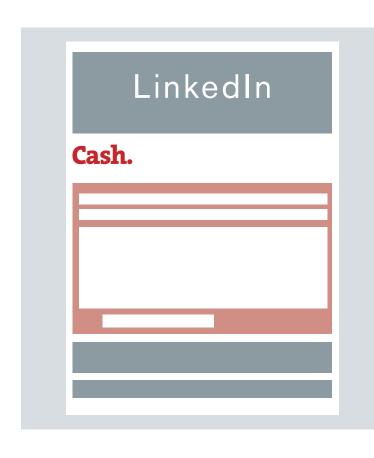
93 Euros/CPM



MOBILE PARALLAX

Individual size

SOCIAL MEDIA



LINKEDIN SPONSORED CONTENT

- Highlighted, editorial post via Cash.'s LinkedIn presence including individual headline, text and image (multiple images also possible) or video
- The following LinkedIn target groups can be reached:
 - Financial advisors 14,000
 - Real estate agent 13,000
 - Insurance specialist 4,400
 - Insurance broker 4.100
 - Insurance agent 3,000
 - Independent financial advisors 570
 - Total of the above sub-target groups: 38.000

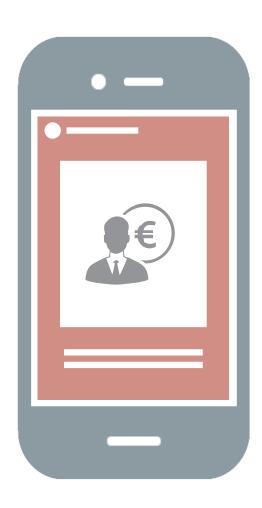
SOCIAL MEDIA



FACEBOOK SPONSORED POST

- Promoted editorial post on the Cash. Facebook page including an individual headline, image and text.
- Up to 40,000 ad impressions of Cash.-users can be reached per week

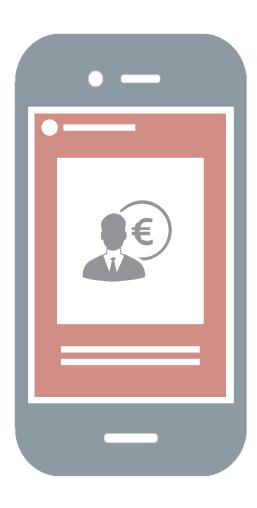
SOCIAL MEDIA



INSTAGRAM STORY

- Possible in image or text format
- Story with image will be displayed for up to 15 seconds, and for stories with video up to 60 seconds are possible.
- The ad can be created with the support of the Cash. editorial team on request.
- Up to 40,000 ad impressions can be played directly to the Cash. contacts per week.
- Optional: Link to your desired website.

SOCIAL MEDIA MEDIA KIT



TIKTOK VIDEO AD

- Video format
- The ad can be created with the support of the Cash. editorial team on request.
- Up to 10,000 ad impressions can be played directly to the Cash. contacts per week.
- Optional: Link to your desired website.

SOCIAL MEDIA



XING SPONSORED POST

- Highlighted, editorial post via Cash.'s XING presence including individual headline, image/video and text.
- The following XING target groups can be reached:
 - Insurance specialist 53,000
 - Real estate agent 39,000
 - Fee-based consultant 19,000
 - Financial advisor 13.000
 - Insurance consultant 5,000
 - Insurance agent 2,000
 - Insurance intermediary 1.000
 - Insurance broker < 1000
 - Followers of Cash. on XING 15,700
 - Total of the above sub-target groups: 148,000

110,- Euro/CPM

CASH. PODCAST



PODCAST

"Cash. - Die Zwei und Dein Geld"

- Recording of an entertaining and informative conversation with a personality from the financial sector, hosted by Cash. editor Kim Brodtmann
- Promotion of the podcast on Cash. Online via all digital channels such as Cash. Website, the daily Cash. 5vor5-newsletter (11,400 subscribers), the Cash. OnVista-newsletter (13,000 subscribers), which appears twice a week, and on the social media channels
- Podcasts are also available on Spotify and Apple Podcasts

Sponsoring package

- Booking of a specific podcast planned by the Cash. editorial department in cooperation with the client
- Mentioning of a "...sponsored by..."-text as well as a short introduction of the company at the beginning and at the end of the podcast by Cash. editor Kim Brodtmann

Introductory price of the sponsoring package: **2,990 Euros** (not discount- and ae-eligible)

Special package

- Booking of an individual podcast by a company or a customer
- Conversation with a representative of the company by a Cash. editor
- Production and topic in coordination between the customer and Cash.
- Plus promotion of this podcast with a Cash. 5vor5 standalone newsletter

Introductory price of the special package: **3,990 Euros** (not discount- and ae-eligible)

Further packages/prices on demand

CASH. IN TALK



CASH. IN TALK: Film production in our greenscreen-studio

Discover the diverse benefits of our state-of-the-art Greenscreen studio and learn how you can elevate your videos to a new level with us:

- The film is recorded in our state-of-the-art Greenscreen studio located at Kleine Seilerstraße 1, 20359 Hamburg. We work with professional lighting, 3 Sony cameras, and a high-quality sound system.
- If your representative cannot appear in person at our studio, we offer the option to incorporate them into the studio footage through an externally received video signal.

Choose a static or animated background of your choice, which can be customized to suit your specific requirements.

- Integration of your own videos into our Greenscreen studio is possible, allowing the respective participants to refer to them.
- We provide the film to you for free distribution, and you will also receive unrestricted usage rights.
- Film distribution:
 - Prominently featured at the top of the slider on www.cash-online.de for a duration of one week (45,000 ad impressions), followed by permanent placement in the "Videos" section.
 - One standalone mailing in the Cash. 5vor5 newsletter.
 - Three promo links in our Cash. 5vor5 newsletter (11,400 subscribers).
 - One standalone mailing in the Cash. OnVista newsletter.
 - Two placements in the Cash. OnVista newsletter (13,000 subscribers).
 - Promotion on Cash.'s social media channels (Facebook, Instagram, LinkedIn, XING).

4,990,- Euros

(not discount- and ae-eligible)

WEBINAR



WEBINAR WITH LEAD-GENERATION

- Presentation of products and services to interested client's using the "Go-To-Webinar"-tool
- Conception and realisation of the webinar by the Cash. editorial department
- Content and organizational coordination between client and Cash.
- Promotion of the webinar via the digital channels of Cash.
- Possibility of collecting training points via the cooperation partner AfW for participating financial brokers
- BONUS Possibility of lead-generation for the sales of the client by the event participants
 (financial advisors). Type and scope of the data query from the participants to gain leads in coordination between the client and Cash.

Promotion with at least 30,000 Al's and a link to the registration page for web talk via:

- 2x Standalone Cash. 5vor5-newsletter
- 6x Promolinks each in Cash. 5vor5-newsletter and in Cash. OnVista-newsletter
- 3x Editorial note in Cash. 5vor5-newsletter and in Cash. OnVista-newsletter
- Medium Rectangle banner on Cash. Online

Package price: **6,900 Euros**

including the transfer of the participant contact data (leads) to the client (not discount- and ae-eligible)

Additional booking options:

- a) Provision of a professional speaker by Cash. with content-related conception by the client for 500 Euros
- b) Provision of a professional speaker as well as conceptual design by Cash. for 1,500 Euros



CASH. DIGITAL WEEK





DIGITAL WEEK

Event

A week full of exciting online events, all about the digital sale of insurance, real estate, financial and tangible assets.

• Date: 17.-21. June, 2024

Place: Currently via GoToWebinar

Speaker: Well-known representatives from the industry
 Attendees: Financial intermediaries (consultants, brokers) with the possibility of crediting IDD training times

Sponsoring package

- Event services in the form of a client-specific online event
- Cross-media services in the form of

Print

- 1/1 ad or 1/1 advertorial to promote the customer-specific webinar in issue 6/24 (30th May)
- Editorial integration of the sponsors and placement of the customer logo, photo of the speaker and naming of the relevant topic in the preliminary report in Cash. issue 6/24 and in the follow-up reporting in Cash. issue 8/24 (1st August)

Online

- Newsletter (each Cash. 5 to 5 and Cash. OnVista):
 - 2 x Standalone mailings to advertise the customer-specific webinar
 - 4 x Application of the webinar in the overall mailing for the Digital Week
 - 1 x Promolink leading to the webinar
- Website:
 - 1 x Promolink leading to the webinar with 30,000 ad impressions
- Social Media:
 Sponsored post on the webinar on all channels
- Lead generation via the registration data of the participants

Sponsoring packages modified to the individual client. Package price: **9,990 Euros** (not discount- and ae-eligible)

REFERENCES + ADSPECS

2024MEDIA KIT

Run time

The booking on the homepage refers either to calendar weeks (activation of the advertising material from Monday 0.00 a.m.) or to booked CPM (individual activation). A newsletter booking, on the other hand, refers to on one or more publication/sending days.

Reservation

Reservations are not binding. They are valid for a maximum period of five working days and expire at the latest 10 working days before the start of publication.

Cancellation

Bookings that have already been made can be cancelled up to 2 weeks before the start of the placement.

Provision of advertising material

By e-mail to digital@cash-online.de at least 10 working days before the start of the service. Please also provide the link separately!

General Terms and Conditions of Business

The publisher's terms and conditions apply to the processing of orders. These can be found at: https://www.cash-online.de/impressum/agb

File formats for all banners on the website

jpg, gif, html or swf (only in combination with gif!)

A delivery of HTML advertising material and redirects is also possible. Advertising media must be compatible with the AdServer Revive (formerly Open-X).

Maximum file size: 300 kB

File formats for banners in the newsletters

jpg, png, gif. Only physical ads are possible.



CONTACT

2024

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E-Mail: info@cash-online.de Internet: www.cash-online.de

BANK ACCOUNT

HypoVereinsbank AG Acc.-Nr. 6 305 460 BLZ 200 300 00

IBAN: DE89200300000006305460

BIC: HYVEDEMM300

USt-ID-number: DE 202667963

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